

Projected Financial Viability (Technical Proposal Requirement 2.c)	Points Awarded (0-3)	Multiplied by Weight	Equals Total Points Earned
<ul style="list-style-type: none"> 2) Cost per utilization unit 3) Per member per month cost 4) Inflation estimates 5) Methodology and source of data used to estimate co-payments, coordination of benefits, and reinsurance recoveries 			
<p><u>Technical Proposal Requirement 2. c. 2) (Exhibit HH-4):</u></p> <ul style="list-style-type: none"> E. Are the following reimbursements present on a monthly and quarterly basis: <ul style="list-style-type: none"> 1) Non-contracting providers for covered health care services furnished to Medi-Cal Members 2) Fee-For-Service payments to reimburse contracting providers for covered health care services 3) Amounts to be paid to contracting providers on a capitated basis 4) Total Expenditures for covered health care services F. Did Proposer describe and substantiate facts and assumptions? <ul style="list-style-type: none"> 1) Are facts and assumptions reasonable? G. Did Proposer submit a description on how the provision for incurred but not reported (IBNR) claims are determined for providers which are paid on a per claim or per diem basis? <ul style="list-style-type: none"> 1) Are multiple methods used according to type of cost behavior/submission pattern (e.g., Physician Claims, Pharmacy Claims, Hospital Claims): 2) Are methods in compliance with the requirements of Section 1377(b) of the Knox-Keene Health Care Service Plan Act and Sections 1300.77.1, 1300.77.2 and 1300.77.3 of Title 28, CCR? 3) Are IBNR methodologies reasonable? (e.g., Log Analysis for Hospital Inpatient Services, Physician Claims lagged on a date of service to date of receipt basis, etc.) 4) Are actuaries intended to be utilized instead of a lag/log analysis? H. Did Proposer submit written administrative policies regarding arrangements for IBNR methodologies? <ul style="list-style-type: none"> 1) Are written administrative policies reasonable? 			

FINAL SCORE: Financial Information**Total Points Earned _____****3. MANAGEMENT INFORMATION SYSTEMS**

<u>Summary of Points</u>	<u>Maximum Score</u>		<u>Weight</u>		<u>Total Points Possible</u>
Staffing (Technical Proposal Requirement 3.a.)	3	X	25	=	75
MIS Overview (Technical Proposal Requirement 3.b.)	3	X	25	=	75
MIS/Subsystems (Technical Proposal Requirement 3.c.) System Description	3	X	50	=	150
<hr/>					
Total Possible Points	3	X	100	=	300

Evaluation Criteria

Staffing (Technical Proposal Requirement 3.a)		Points Awarded (0-3)	Multiplied by Weight	Equals Total Points Earned
7.	To what extent does the Proposer provide an organization chart of proposed or existing staffing which demonstrates that staffing is appropriate to support the MIS function?		25	
<p><u>When evaluating this question, consider the following:</u></p> <p>A. Does the proposal include the number and type of staff support functions including job descriptions?</p> <p>B. Is this staffing appropriate to support the MIS function?</p>				
MIS Overview (Technical Proposal Requirement 3.b)		Points Awarded (0-3)	Multiplied by Weight	Equals Total Points Earned
8.	To what extent did the Proposer provide an overview describing the MIS including hardware and software used and how each is related to other components of the system; i.e., Service Bureau, LAN system, minicomputer mainframe, etc?		25	

EVALUATION CRITERIA

Utilization Management System (Technical Proposal Requirement 5.a)		Points Awarded (0-3)	Multiplied by Weight	Equals Total Points Earned
16.	To what extent did Proposer's organization chart include the following?		15	
<p>A. Did the proposer demonstrate Utilization Management's (UM) structure and placement within the organization?</p> <p>B. Is there an explanation of the functions of UM staff and lines of reporting responsibilities?</p> <p>C. Is there a description of the UM's relationship to other parts of the organization?</p>				

Utilization Management Activities (Technical Proposal Requirement 5.b.1))		Points Awarded (0-3)	Multiplied by Weight	Equals Total Points Earned
17.	To what extent do the submitted log and reports adequately demonstrate the Proposer's ability to perform the pre-authorization activities?		10	
<p><u>When evaluating this question, consider the following:</u></p> <p>Does the data indicate that the overturned denial rate is between 0-10%? (Denial Rate $\leq 10\%$ = 3 pts.; $> 10\%$ = 0 pts.)</p>				

Utilization Management Activities (Technical Proposal Requirement 5.b.2))		Points Awarded (0-3)	Multiplied by Weight	Equals Total Points Earned
18.	To what extent do the log and reports submitted by the Proposer indicate the following?		30	
<p>A. Provider was allowed 30 days to submit additional information on deferred prior authorization requests?</p> <p>B. A disproportionate approval rate of a specific service?</p> <p>C. Turnaround times for the following are contractually met:</p> <p>1) Routine prior authorization requests completed within five (5) business days from receipt of information necessary to render a decision.</p> <p>2) Concurrent review of authorization requests within seventy-two (72) hours or consistent with urgency of members medical condition.</p> <p>3) Appeals are resolved within 30 days.</p>				

Delegated Utilization Management Activities (Technical Proposal Requirement 5.c)	Points Awarded (0-3)	Multiplied by Weight	Equals Total Points Earned
19. To what extent did the Proposer clearly describe utilization management activities that are delegated to subcontractors?		35	
<p><u>When evaluating this question, consider the following:</u></p> <p>A. To what extent does the Proposer's description include:</p> <ol style="list-style-type: none"> 1) Maintenance of policies and procedures that describe: <ol style="list-style-type: none"> a. Delegated activities, b. UM authority, c. Function, and responsibility, d. How each delegated subcontractor will be informed of its scope of UM responsibilities, and e. The delegated subcontractor's accountability for delegated activities. 2) Established reporting standards that will include findings and actions taken by the delegated subcontractor as a result of the UM activities? Is the reporting frequency at least quarterly? 3) Maintenance of written procedures and documentation of continuous monitoring and evaluation of the delegated activities? 4) Assurance and documentation that the delegated subcontractor has the administrative capacity, task experience and budgetary resources to fulfill its responsibility? 5) A process to approve the delegate's UM program, including its policies and procedures that must meet standards set forth by the Proposer? 6) Assurance that the quality of care being provided is continuously monitored and evaluated and that evidence of care provided meets professionally recognized standards? <p>B. Does the description of the oversight activities include a systematic approach that clearly describes and demonstrates the methods and frequency of monitoring activities?</p> <p>C. Does the sample report of monitoring activities provided demonstrate adequate oversights to ensure program compliance with delegated UM activities?</p>			